#### MINUTES

# Joint Executive & Business & Finance Committee

## Board of Trustees

Temple University Of The Commonwealth System of Higher Education

Thursday, February 23, 1995 - 4:10 P.M.

Sullivan Hall, Room 200 Park and Berks Malls

(The Committees met in **EXECUTIVE SESSION** prior to this PUBLIC SESSION to discuss a proposed strategic matter.)

## PUBLIC SESSION

### Attendance:

- Members Anthony J. Scirica, presiding; Paul A. Dandridge, Theodore Z. Davis, Peter J. Liacouras, Daniel H. Polett, Isadore A. Shrager, Clare L. Wofford
- Administration and Staff Richard A. Chant,
  Albert R. Checcio, Lawrence C. Connolly,
  James W. England, Richard M. Englert, Thomas R. Freitag,
  R. C. Johnson, Robert H. Lux, Leon S. Malmud,
  Rosalind R. Meyers, Jesse Milan, Timothy C. O'Rourke,
  Arthur C. Papacostas, William G. Sites,
  Laurent J. Remillard, Valaida S. Walker, James S. White,
  Beverly L. Breese

General Counsel - Peter Mattoon

<u>University Counsel</u> - George E. Moore

Non-Voting Advisory Members Executive Committee Present:

Joseph A. Marlino, (Alumni); Clinton Cummings, (Student)

Non-Voting Advisory Members Business and Finance Committee
Present: Frank D. Cox, II, (Alumni); Karen S. Koziara;
(Faculty); Brett Leonard, (Student)

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Members Absent - Francis J. Catania, John J. Contoudis,
William H. Cosby, Jr., Peter D. DePaul,
Robert C. Donatucci, Louis J. Esposito, Richard J. Fox,
Jane Scaccetti Fumo, Howard Gittis, Lewis F. Gould, Jr.,
Clifford Scott Green, Judith E. Harris, Lacy H. Hunt,
Sidney Kimmel, Joseph W. Marshall, III,
Maureen H. McCullough, Brian J. O'Neill,
William W. Rieger, Milton L. Rock, Edward H. Rosen,
Francis R. Strawbridge, Edna S. Tuttleman,
Anthony Hardy Williams, James A. Williams

Non-Voting Advisory Members Executive Committee Absent: Thomas A. Marino (Faculty)

### RECOMMENDATIONS FOR ACTION

# 1. Approval of Minutes of January 26, 1995

On motion duly made and seconded, the Minutes were received as distributed.

## 2. <u>Next Meeting Date</u>

The next meeting date is March 23, 1995. Committee members will receive advance notice if a meeting is to be held.

# 3. Main Campus - Electrical Master Plan

On motion duly made and seconded, the Business and Finance Committee and the Executive Committee, the latter acting on behalf of the Board, voted to approve the recommendation of the Campus Planning and Plant Management Committee (2/15/95) that the officers be authorized to hire Stanley Consultants, Inc., to prepare an electric master plan that will guide future development of the main campus primary electric distribution system, at a cost not-to-exceed \$88,000, with the Funding and Financing Sources being the Plant Development Fund.

## 4. <u>Color Doppler Ultrasound</u>

On motion duly made and seconded, the Business and Finance Committee and the Executive Committee, the latter acting on behalf of the Board, voted to approve the recommendation of the Campus Planning and Plant Management Committee (2/15/95) that the officers be authorized to proceed with the purchase of a Color Doppler Ultrasound System at a cost not-to-exceed \$200,000, with the Funding Source being Hospital excess revenues and the Financing Source being Hospital Current Invested Cash.

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# 5. Conversion of 22 Medical/Surgical Beds to ICU Beds

On motion duly made and seconded, the Business and Finance Committee and the Executive Committee, the latter acting on behalf of the Board, voted to approve the recommendation of the Campus Planning and Plant Management Committee (2/15/95) that the officers be authorized to proceed with renovations and equipment acquisitions necessary to convert twenty-two (22) medical/surgical beds on the second floor of the Hospital to intensive care unit beds and to add the capability to monitor six (6) additional patients on the seventh (7th) floor at a cost not-to-exceed \$1,150,000, with the Funding Source being Hospital Excess Revenues Over Expenses and the Financing Source being Hospital Invested Cash.

## 6. Consulting Contract for A.T. Kearney, Inc.

Judge Dandridge asked how A.T. Kearney, Inc. was selected. Executive Vice President White said we knew of two firms which did the work we needed. A committee composed of himself, Leon S. Malmud and James W. England, reviewed the specifications and did a very quick verbal RFP. The RFP went to only two firms, and we chose A.T. Kearney, Inc. because we believed them to be better adapted to the kind of work we needed.

Judge Dandridge asked how we reached the point of having to use that kind of process. Mr. White said we needed to have recommendations from the consulting firm in the March/April/May time frame. Judge Dandridge asked if we are requiring the same affirmative action from A.T. Kearney, Inc. as we require of other contractors. He expressed concern about the speed with which this decision was reached, but said it is too late to put a halt to it. Judge Dandridge said he thinks the process is one we should not indulge in too often.

President Liacouras said we can get an answer on the kinds of firms with the same expertise. Coopers and Lybrand was at the University of Pennsylvania; Kearney was at UCLA, Tulane and the University of Houston. He said that A.T. Kearney, Inc. has one of the most outspoken supporters of affirmative action in higher education, Robert Atwell.

Judge Dandridge said there must be more than two companies that can adequately do this kind of work.

Judge Davis asked how we arrived at the cap of \$400,000. The President said that was negotiated by Vice President Remillard.

On motion duly made and seconded, the Business and Finance Committee and the Executive Committee, the latter acting on behalf of the Board of Trustees, voted to authorize the officers to

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retain and engage A.T. Kearney, Inc., to conduct a comprehensive evaluation of the University's operations, the academic budget, health sciences budget and the capital budget for the purpose of identifying options over the next two to three years to achieve a reduction of \$30 million in annualized cost savings, at a cost not to exceed \$400,000 (including out-of-pocket expenses).

## REPORTS FOR INFORMATION

The following reports for information were received as given.

- 7. Accounts Receivable Department Renovation
- 8. Park Mall Lighting

Mr. White explained that we are trying to complete a project of upgrading the exterior lighting around the main campus. This addresses the problem we have along Park Mall.

- 9. DuPont "LINX" System
- 10. Laser Printer and Processor Upgrade
- 11. Telemetry Expansion to 64 Channels
- 12. Telemetry Expansion
- 13. <u>Temple University Hospital</u>
  <u>Status of Capital Construction Projects</u>
- 14. Summary Status Report 1991 Bond Issue Projects
- 15. <u>Summary Status Report of the Plant</u>
  Development Fund Projects

#### ADJOURNMENT

On motion duly made and seconded, the meeting of the Joint Business and Finance Committee and Executive Committee was adjourned at 4:20 P.M.

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